## Key Managerial Personnel & Senior Management

## Key Managerial Personnel

**Rajeev Samant** is the Managing Director, Chief Executive Officer and the Promoter of our Company. He holds a bachelor's degree in economics and a master's degree in science (industrial engineering) from Stanford University, United States of America. He is the founder of our Company. He has previously worked with Oracle Corporation.

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Abhishek Kapoor is a seasoned finance leader with more than two decades of experience in building and leading teams. He has rich experience working in FMCG, Media, and Auto space and has demonstrated his capabilities in diverse areas, including Profit and Loss (P&L), Mergers and Acquisitions (M&A), Financial Planning, Business and Financial Performance Monitoring, Financial Accounting, Controlling, Costing & Budgeting, Funds Management, Taxation, and Liasoning with Government Authorities and Banks etc. Abhishek's journey has taken him through esteemed organizations, including Godrej Consumer Products, Pepsi Co., JK Tyres, and HT Media, in multiple geographies. Abhishek joins us from Wagh Bakri Tea Group (Gujarat Tea Processors and Packers Limited), where he holds the esteemed position of Chief Financial Officer (CFO). Under his strategic financial guidance, the company has achieved notable milestones and solidified its position in the market.

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**Karan Vasani** is the Chief Operating Officer and Master wine maker of our Company. He has been working with our Company since October 1, 2013 in various capacities. He holds a bachelor's degree in commerce from University of Mumbai and a graduate diploma in viticulture and oenology from Lincoln University, New Zealand. He was awarded the WSET Level 2 Intermediate Certificate and Level 3 Advance Certificate in Wines and Spirits by the Wines and Spirit Education Trust Limited. He has previously worked with CRISIL Limited and Cuvaison Estate Wines in various capacities.

## Senior Management

Neeraj Sharma is the senior vice president – sales of our Company. He has been working with our Company since April 15, 2019 in various capacities. He holds a bachelor's degree of technology in dairy technology from National Dairy Research Institute, Karnal and a post-graduate diploma in management (agriculture) from the Indian Institute of Management, Ahmedabad. He has previously worked with Jagatjit Industries Limited, William Grant and Sons India Private Limited, Diageo India Private Limited and the Times of India Group in various capacities.

**Monit Ravindra Dhavale** is the senior vice president – hospitality business of our Company. He has been working with our Company since April 27, 2009 in various capacities. He holds a bachelor's degree of technology in home science from Nagpur University and master of personnel management from Savitribhai Phule Pune University (earlier known as University of Pune). He has also successfully completed a course in bar and beverage management from the Educational Institute of the American Hotel and Lodging Association and was also awarded the WSET Level 1 Award in Wines (QCF) by the Wines and Spirit Education Trust Limited. He has previously worked with the Mahatma Gandhi Vidyamandir's Institute of Hotel Management and Catering Technology in various capacities.